

FEDERATION OF DISTRIBUTORS NEWSLETTER

JARVIS

Issue No. 23, February 2002



Visiting New Zealand and Australia



During December 2001, Vince Volpe, President of Jarvis Products, visited Jarvis plants in New Zealand and Australia. Here are a few pictures:



Jarvis Equipment NZ Ltd.'s new, larger headquarters building in Mt. Wellington, Auckland, New Zealand.

Jarvis Equipment NZ Ltd, our New Zealand subsidiary, recently moved into a new building in Auckland. This trip offered an opportunity for Mr. Volpe to view the new facility.

As shown in the above picture, the new building is bigger and more modern than the previous headquarters in Papatoetoe. It provides more repair, service and warehouse space to better serve our New Zealand customers. Now that it has a larger facility, Jarvis Equipment NZ is now manufacturing saw blades for the New Zealand market.

Jarvis New Zealand's new address is: 5 Te Apunga Place, Mt. Wellington, Auckland, New Zealand; the new phone number is (+64) 9 276-7000; new fax number is (+64) 9 276-7007.



From left, Allan Lee, General Manager of Jarvis Equipment NZ with Jarvis sales and service representatives Colin Morrison, Owen Williams, Bruce Morgan and Sean Dougherty. Allan and his crew service the country's beef and sheep processing industry on both the north and south islands.



Graham Packer, Canterbury Meat Packers' Production Manager



Canterbury Meat Packers (CMP) plant in Canterbury, New Zealand. CMP has been a Jarvis customer for many years, and a high volume producer of lamb and sheep meat products.



Mr. Volpe with Jarvis sales and service representative Sean Dougherty (on right) being photographed at Rakaia, a resort famed for its trout fishing. (How can you tell?)



Typical house in Christchurch, New Zealand, "the most English city in the World".



Having dinner with Mr. Volpe are (from left) Sean Dougherty, Allan Lee and Taffy Williams and his wife Philomena. William (Taffy) Williams is the Production Supervisor at PPCS in Canterbury, New Zealand, and a long-time friend of Mr. Volpe.



From left, Raymond Cronin, General Manager of Jarvis ANZ Pty. Ltd., our Australian subsidiary, with Alastair Herbert, General Manager Meat Processing, and Ian Kavanagh, Operations Manager Meat Processing of Bunge Meat Industries Ltd. Bunge is a large Australian meat processor located in Corowa, New South Wales, and a Jarvis customer.



Jarvis sales and service representative Sean Dougherty showing off his personalized license plate "KIKNAS". Look out competitors !!!

IPE Expo in Atlanta

Jarvis' Poultry Division represented by Harry Chamberlain, Kevin Chamberlain and Vince Volpe, participated in the annual International Poultry Exhibition (IPE) held January 16 through 18 in Atlanta, Georgia's World Congress Center. This event attracts poultry processors from all over the globe. Also noteworthy, Jarvis' new Poultry Division booth was exhibited for the first time.



This event marked the first appearance of Jarvis' new Poultry Division booth. Shown with the Jarvis display are (from left), Kevin Chamberlain, Poultry Division Assistant Manager, Harry Chamberlain, Poultry Division Manager, John Emmett, Jarvis Australia's Managing Director and Christian Sengler of Industrade of France, Jarvis' French distributor.



John Emmett, Jarvis Australia's Managing Director, with Hantover's Kyra Jamison. Hantover Corporation is a major supplier of meat packing equipment, industrial protection items, medical supplies, material handling equipment and maintenance goods to the meat processing industry.



John Emmett, with Foroni Fabrizio, International Sales Manager for Grasselli spa, an Italian manufacturer of skinning and slicing systems.



From left, Lisa Webster and Dane Boorman, Account Representatives for WINCORP International, an export and trading company shipping goods to the Caribbean and Latin America.



Ray and Grace Means of Meat Plant Services looking at Jarvis Airsnips.



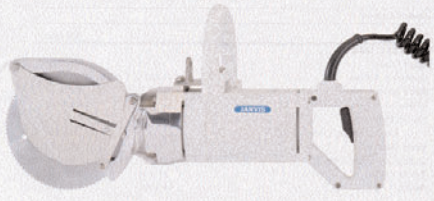
Brian Carey of Food Processing Equipment (FPE), located in Adelaide, South Australia. FPE is Jarvis' exclusive Australian distributor.

New Sales Literature Available

Jarvis has available five new sales catalog sheets for the Model SEC 180-2 Circular Breaking Saw, SEC 230-2/SEC 280-2 Circular Breaking Saws (these saws have a mechanical brake!), the hygienically superior HBD-1 Hog Bung Dropper, EBS-1 Electric Brisket Saw and Weasand Clips.


Model SEC 180-2

CIRCULAR BREAKING SAW
Model SEC 180-2



The Jarvis Model SEC 180-2 - electrically powered circular breaking saw.

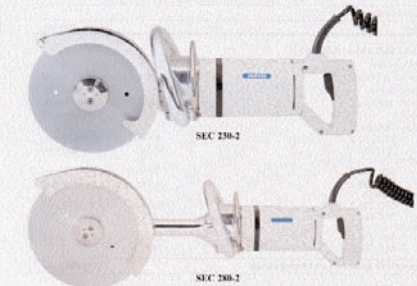
- The SEC 180-2, with an adjustable 2.6 inch (66 mm) depth of cut, is ideally suited for:
 - Pork: ribbing, ham marking, shoulder marking, breaking cuts and removing contaminated back bones.
 - Beef: breaking cuts
- Double insulated, 1.9 hp electric motor for ultimate performance.
- Lightweight and flexible - allows operators to work with meat that is hanging or on the table.
- Mechanical brake standard.
- Indexing depth gage available.
- Meets national and international requirements for hygiene and safety. USDA and CE approved. Made to VDF standards.



SMOOTH - POWERFUL - RUGGED


Model SEC 230-2/280-2

CIRCULAR BREAKING SAW
Model SEC 230-2 / Model SEC 280-2



The Jarvis Models SEC 230-2 / SEC 280-2 - electrically powered circular breaking saws.

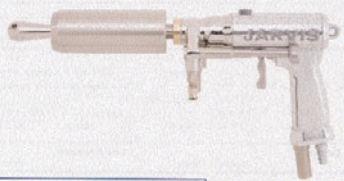
- The SEC 230-2, with a 3 inch (75 mm) depth of cut, and the SEC 280-2, with a 4 inch (102 mm) depth of cut are ideally suited for:
 - Beef or pork: cutting cheeks, shoulders, ribs, forequarters, hindquarters, chine bones, briskets and loins.
- Double insulated, 2.4 hp electric motor for ultimate performance.
- Mechanical brake for 3 second blade stop.
- Switch is protected against moisture and dirt for sustained trouble-free operation.
- Lightweight and flexible - allows operators to work with meat that is hanging or on the table.
- Meets national and international requirements for hygiene and safety. USDA and CE approved. Made to VDF standards.



SMOOTH - POWERFUL - RUGGED



Model HBD-1

NEW
HOG BUNG DROPPER
Model HBD-1



The New Jarvis Model HBD-1 - for the cutting out of hog bungs.


- Reduced cross bung contamination due to a unique head design with a vacuum relief valve and internal wash.
- High torque pneumatic motor for quick and clean hog bung removals.
- Fast - a single operator can bung up to 1200 hogs / hour.
- Increased yields - optimal blade size leaves more meat on the carcass, less on the intestine.
- Higher grade cuttings - less casing damage than with a knife.
- Hardened and ground solid stainless steel blades for long life.

LIGHTWEIGHT - MANEUVERABLE - EFFICIENT


Model EBS-1 Electric Brisket Saw

ELECTRIC BEEF BRISKET SAW
Model EBS-1




The Jarvis Model EBS-1 - electrically powered brisket saw for beef and veal.

- Ideal for medium and small beef and veal kills.
- Small and maneuverable for optimum handling, up to 90 head / hour.
- Economical to own and operate.
- Several different blade lengths available.
- 1.9 horsepower, totally enclosed, 3 phase motor for optimum performance.
- Lightweight - only 53 lbs (24 kg).
- Meets international requirements for safety and hygiene.





ECONOMICAL - FAST - DURABLE

WEASAND CLIPS



Jarvis Weasand Clips - for sealing the esophagus of slaughtered stock.

- Weasand clips are designed for sealing the esophagus of slaughtered beef and sheep.
- Made of plastic in the U.S.A.
- Designed to keep the esophagus sealed tight during processing procedures.
- Shipped in bags for optimum hygiene and convenience.

Products for the meat and poultry industry

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Weasand Clips

If you wish to order any of these new sales catalog sheets, or want more information about these products, please contact Vincent Volpe at 860 347-7271 (Fax: 860 347-9905; E-mail: jarvis.products.corp@snet.net). Please specify type(s) and number desired.

Jarvis News Notes

The second JCK-1 Automatic Hog Splitter sent to Beardstown, Illinois is working very well. Jarvis is now ready to launch this product nationwide.

Reduced price on Model ES-4 Low Voltage Stimulator. Please contact Vincent Volpe for more details.

